

About Us

Austin is blessed with several great audio shops.

So what makes us so special? We're different, and you'll know it from your first few moments with us. Selling audio systems that move you emotionally and spiritually is not our "day job." It's who we are. It's what we're about. It's what we are here to share with you.

We'll start with discussing your current system, your room's acoustic characteristics, your aesthetic preferences, your sonic preferences, and what about your current music or cinema system you wish to improve. We will work with you to identify what pieces of your component chain are contributing to your current sonic result. We'll identify your sonic preferences, and help you discover what new components or tweaks to your existing ones will get you to where you want to be!

As we spend as much time in clients' homes as we do at the shop, we stress appointments, though drop-ins are welcome as long as we're not in the middle of time already set aside for someone. Appointments are available Monday 9am - midnight, Tuesday 9am - 2pm, Wednesday 9am-midnight; Thursday noon-midnight; Friday 9am-2pm, and Saturday noon-5pm.

We travel, too! We've dialed in systems for clients as far away as Seattle, Kansas City, Chicago, and New Orleans. We will travel anywhere when you value a relationship with us the way we value a relationship with you.

We're all about creating win-win situations. Anyone can sell stuff. Better dealers make available fine audio components and some really "cool toys." We're about taking it all to the next level. We are all about genuine service. Service at our level isn't just about putting stuff into a wall, making sure you're happy, shaking your hand, and moving along. We are about your long-term satisfaction. We are about lifetime relationships. Sound Mind Audio-Austin is about providing you with experiences that move you emotionally and spiritually. We are all about improving your quality of life by making your home a place where good things happen.

Let's face it. This type of thing isn't for everyone. Some folks just want a job done cheaply, quickly, and that's it. We're not for everyone. If you're about long-term relationships with folks you work with, and are after music and cinema experiences that open doors to deeper, more meaningful experiences in your life, give us a call. We look forward to meeting you!

Call me on my cell for direct contact -- 512-922-6043.